

Solution Areas	Hardware/Software Partners		Professional Services	Premier Certifications
Server Solutions			Implementation Upgrade Performance Analysis & Tuning	HP APP & ASP Dell Enterprise Architect (EA) IBM X-Series Certified OM Oracle Master 8.x Sun/Oracle Certified Professional
Storage Solutions			Assess & Design Implementation Upgrade Data Migration Performance Analysis & Tuning Provisioning & Chargeback	EMC ASN Certified HP APP & ASP NetApp NASP Dell Enterprise Architect (EA) Certified
Virtualization			Basic Assessment & Design Upgrade & Migration Healthcheck & Tuning Operational Readiness (VDI and Core Infrastructure) Migrating Tier1 Apps Physical To Virtual Migration Factory Training & Knowledge Transfer	VCP, VSP, VTSP Linux Competencies: Virtualization Infrastructure Desktop Virtualization Business Continuity
Disaster Recovery			Business Impact Analysis (BIA) Business Continuity Plan (BCP) DR Design & Runbook VMware SRM Design & Implementation Storage replication design & implementation Data Replication services (see also Cloud Services)	VCP, VSP, VTSP EMC ASN Certified
Cloud & Managed Services			Cloud Readiness Assessment Internal Cloud Design & Implementation Managed Services External Cloud Services Infrastructure as a Service (IaaS) Hosted & Managed DR Hosted desktops Hosted Servers	Java/ Application Development Java Programming Certified
Business Solutions			Building a Business Case Virtualization Storage upgrades	Senior Engineers and Consultants